

# HOPWA

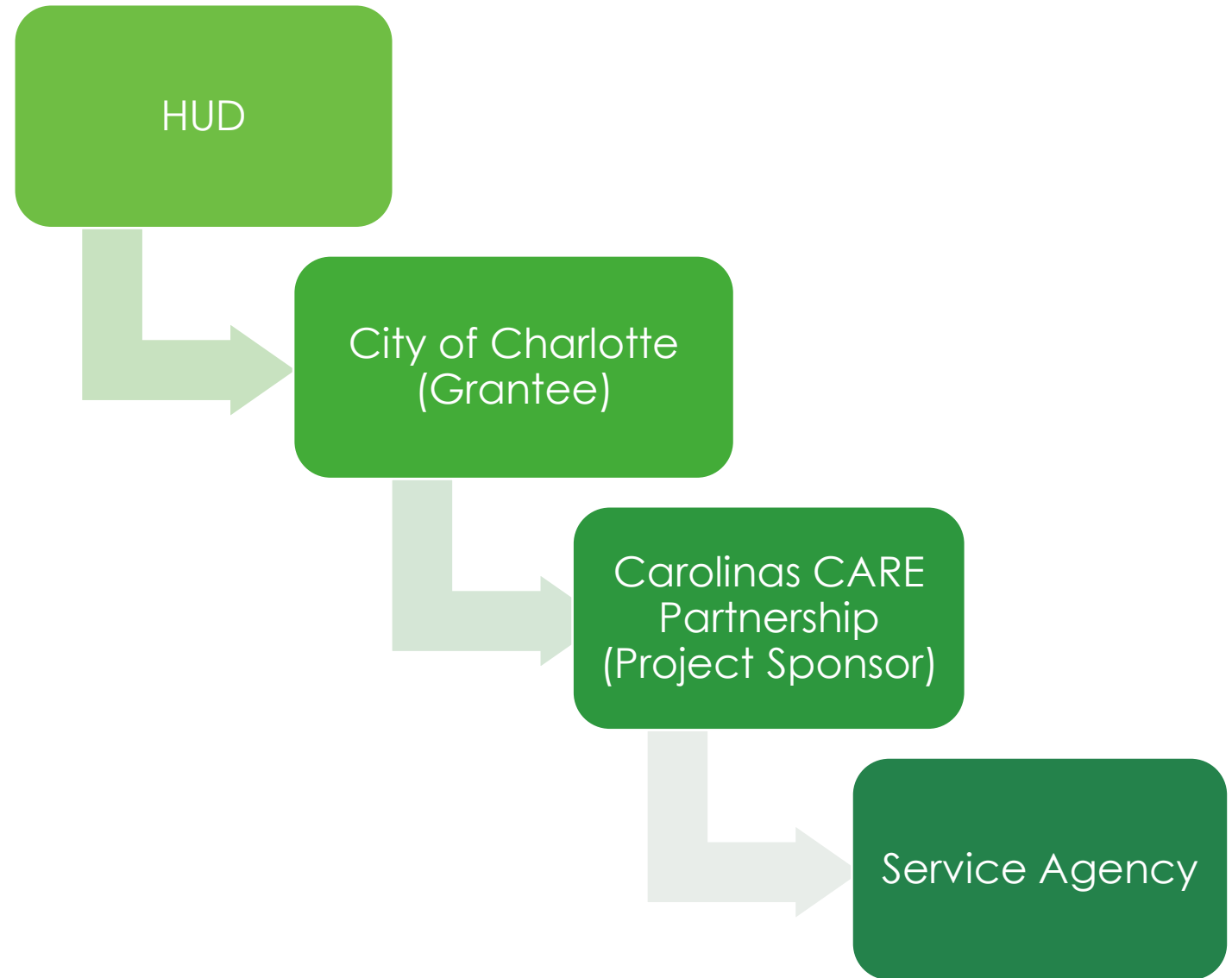
PRE-SUBMITTAL CONFERENCE

# What is HOPWA?

Housing Opportunities for  
Persons With AIDS (HOPWA)  
Program

Only Federal program  
dedicated to the housing  
needs of people living with  
HIV/AIDS.

# How do the funds flow down?



# Client Eligibility

- ▶ Individuals that are medically diagnosed with HIV/AIDS and their families; and
- ▶ Eighty percent (80%) or below of Area Medium Income; and
- ▶ Live in Anson, Cabarrus, Gaston, Iredell, Lincoln, Mecklenburg, Rowan and Union (NC) and Chester, Lancaster and York Counties (SC).

# Eligible Activities

## ▶ **Supportive Services**

- Permanent Housing Placement
- Housing Case Management
- Mental Health Services
- Drug and alcohol abuse treatment and counseling (inpatient)

## ▶ **Short-term Rent, Mortgage and Utility payment**

## ▶ **Housing Information Services**

## ▶ **Operational Expenses for Facility-Based Housing**

# Contracting with Carolinas CARE Partnership (CCP)

CCP has contracting requirements.

- Insurance
- Detailed invoicing
- Financial expectations

Funding is provided on a reimbursement basis.

Payments may take up to 60 days to process.

# Proposals

- ▶ **Use the checklist found on page 4 of the RFP.**
- ▶ **For numbered forms, use provided formats.**
- ▶ **For staffing, only provide staff directly related to the program/activity funded.**
- ▶ **There are no limits on amount of funds requested.**
- ▶ **Contracts usually do not cover the full cost of an activity.**
- ▶ **Proposal must be a nonduplicated service.**
- ▶ **Contracts are for one year.**

# How Proposals Will Be Evaluated

- ▶ **Qualifications and experience**
- ▶ **Proposed approach**
- ▶ **Proposed cost effectiveness**
- ▶ **Availability to complete program work in a timely manner**
- ▶ **Acceptance of the terms of the contract**



# Timeline



**March 15, 2022 – RFP  
conference**



**March 21, 2022 – deadline for  
questions**

Email questions to  
[rebecca.pfeiffer@charlottenc.gov](mailto:rebecca.pfeiffer@charlottenc.gov)

An addendum will be posted  
answering submitted questions



**April 4, 2022 – 5pm submittal**

Submit a pdf of proposal via email

Rebecca Pfeiffer

[rebecca.pfeiffer@charlottenc.gov](mailto:rebecca.pfeiffer@charlottenc.gov)

# Questions

email to:  
[rebecca.pfeiffer@charlottenc.gov](mailto:rebecca.pfeiffer@charlottenc.gov)